World **Coffee** Events



World Barista Championship

Event Hosting Guidelines

Version Date: April 7,2017

Contact: Cindy Ludviksen or Amy Ball proposals@worldcoffeeevents.org

About World Coffee Events

World Coffee Events (WCE) is a company founded by the Speciality Coffee Association of Europe (SCAE) and the Specialty Coffee Association of America (SCAA), now merged into one global association recognized as Specialty Coffee Association (SCA). The WCE is an event production organization whose mission is to develop events that engage the specialty coffee community and promote coffee excellence. WCE currently manages these events:

World Barista Championship (www.worldbaristachampionship.org)
World Cup Tasters Championship (www.worldcuptasters.org)

World Latte Art Championship (www.worldlatteart.org)

World Coffee in Good Spirits Championship (www.worldcoffeeingoodspirits.org)

World Brewers Cup (www.worldbrewerscup.org)

World Coffee Roasting Championship (www.worldcoffeeroasting.org)

Cezve/Ibrik Championship (www.ibrikchampionship.org)

These events generally take place in conjunction with the annual conference and exhibitions that are hosted by the SCAE and SCAA. However each year, there is the possibility that some of these events may be available to be hosted by a third party.

WCE is managed by a Managing Director who oversees the development and production of these events and year-round activities. The organizational structure involves an Advisory Board, committees, and subcommittees.

Request for Proposals (RFP)

The Advisory Board of World Coffee Events invites proposals for the 2018:

World Cup Tasters Championship

World Latte Art Championship

World Coffee in Good Spirits Championship

World Brewers Cup

World Coffee Roasting Championship

Cezve/Ibrik Championship

And 2019:

World Barista Championship

World Cup Tasters Championship

World Brewers Cup

World Coffee Roasting Championship

Cezve/Ibrik Championship

Interested parties should submit a proposal indicating they can meet the specific financial and logistical requirements outlined in this document. Please submit proposals according to the details in the Submission section of this document.

Page 2 of 7 Version: April 7, 2017

World Barista Championship

The World Barista Championship is the premier coffee competition platform, engaging a worldwide audience, promoting excellence in coffee, and advancing the barista profession. This event is a multi-day competition that involves competitors, judges, and volunteers from around the world. The annual championship is live-streamed to a global audience online. In 2016, nearly 100,0000 unique viewers from 120+ countries/regions watched the WBC online.

Competition History:

2000 Monte Carlo, Monaco SCAE 14 Countries/Regions Represented 2001

Miami, USA SCAA 17 Countries/Regions Represented

2002 Oslo, Norway SCAE 26 Countries/Regions Represented

2003 Boston, USA SCAA 22 Countries/Regions Represented

2004 Trieste, Italy SCAE 34 Countries/Regions Represented

2005 Seattle, USA SCAA 35 Countries/Regions Represented

2006 Berne, Switzerland SCAE 39 Countries/Regions Represented 2007

Tokyo, Japan SCAJ 45 Countries/Regions Represented

2008 Copenhagen, Denmark SCAE 51 Countries/Regions Represented

2009 Atlanta, USA SCAA 51 Countries/Regions Represented

2010 London, United Kingdom 53 Countries/Regions Represented 2011

Bogota, Colombia 53 Countries/Regions Represented

2012 Vienna, Austria 53 Countries/Regions Represented

2013 Melbourne, Australia 53 Countries/Regions Represented

2014 Rimini, Italy 54 Countries/Regions Represented

2015 Seattle, USA 46 Countries/Regions Represented

2016 Dublin, Ireland 61 Countries/Regions Represented

2017 Seoul, South Korea

2018 Amsterdam, The Netherlands

Event Structure

This competition takes place over 4 days and consists of a preliminary round, a semi-final round, and a finals round. Competitors come from sanctioned competitions that produce one winner to represent their National Body in the World Barista Championship. The competitors have 15 minutes to make a set of espresso, cappuccino, and signature beverages. The beverages are judged by four sensory judges, while two technical judges review the barista's technical performance, and one head judge presides over the entire presentation. In the semi-finals and finals round, competitors will be judged only by four sensory judges and one head judge. Each competitor competes in the preliminary round, and then the top 15 scoring baristas proceed into a semi-final round, together with the member of the winning team in the Team Competition who has the highest individual score but is not already qualified for semi-finals. For the Team Competition, competitors are grouped into teams and will have to perform at a separate bar (not on stage), serving their beverages to the audience. From the semi-final round, the top 6 will compete again in a finals round to determine the winner with the highest score, who becomes the World Barista Champion. (Please note that this is only a summary description of the event and that detailed structure and rules for this competition are set forth in and controlled by the Official Rules and Regulations.)

Floor Layout

The WBC event area involves a ground level stage with three to four competition stations, grandstands or large audience seating surrounded by multiple activity areas such as espresso bars and brew bars and multiple rooms such as competitor practice and judges calibration. Each year the layout may vary depending on the venue location. The overall approximate area needed is 1850 square meters.

General minimum requirements are:

- Workshop Room can be built either on the floor or provided as a separate room in the facility that will hold up to 90 people in a classroom style arrangement with tables and chairs, a projector and room for at least 5 competition stations, and at least 3 additional deliberation rooms (around 9 square meters each). This room will need to be available at least a full 2 days before the start of the event.
- Stage Area is approximately 20 x 21 meters (not counting the grandstand seating), designed with a barrier from the seating area. The 3 or 4 stations may be placed at different angles for best viewing.
- Grandstand Seating size and configuration may vary by location. The audience seating can be

Page 3 of 7 Version: April 7, 2017

positioned around 3 sides of the stage. A minimum of 800 seats is required, with some gradual elevation in the seating to allow for better stage viewing.

- Competitor Preparation Room is approximately 30m x 14m or large enough to hold 65 competitor prep tables and chairs, 3 large refrigerators and general storage space and positioned directly behind the Stage Area.
- Competitor Practice Area is approximately 16m x 12m or large enough to hold 4 competition practice stations and a clean-up area that has 2 large wash stations, and positioned directly adjacent to the Competitor Preparation Room.
- Scorekeeping room, Office and storage area combined is approximately 42 square meters and positioned adjacent to the Stage Area.
- Judges Room is approximately 48 square meters or large enough for conference table and chair style set-ups for 2 groups of 8 people as well as a storage or refreshment area.
- Team Bar is approximately 12m x 6m
- Merchandise Store is approximately 6m x 3m. The venue must allow the sale of commemorative WCE branded items in the facility.
- Espresso Bar is approximately 12m x 6m
- Brew Bar is approximately 9m x 9m

The total floor plan should also include room for any special areas for blogging, internet, audio/visual stations and/or related activity areas that might be designed for the event, and designated space for WCE event sponsors or media.

Event Schedule

The preliminary event schedule depicts when each area will need to be complete, and the activities that will need to be conducted every day.

Area	Preparatio	Preparatio	Preparatio	Show day	Show day	Show day 3	Show day 4
	n day 1	n day 2	n day 3	1	2		
Workshop area	Build complete by 12pm & Equipment installation	Judges Calibration, day 1	Judges Calibration, day 2	-	-	-	-
Stage area	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Grandstand seating area	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Competitor preparation room	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Competitor practice area	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Scorekeeping , office and storage rooms	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Judges room	Build complete by EOD	Equipment installation	Competitor practice	Competition: preliminary round, day 1	Competition: preliminary round, day 2	Competition: semi-final round	Competition: final-round
Merchandise store	Build	Build complete by EOD	Equipment installation	Merchandis e stand open	Merchandis e stand open	Merchandise stand open	Merchandise stand open
Team Bar	Build	Build complete by EOD	Equipment installation	Team competition	Team competition	Sponsor demonstration s and serve the audience	Sponsor demonstration s and serve the audience
Espresso Bar	Build	Build complete by EOD	Equipment installation	Espresso bar open	Espresso bar open	Espresso bar open	Espresso bar open

Page 4 of 7 Version: April 7, 2017

Brew Bar	Build	Build	Equipment	Brew bar	Brew bar	Brew bar open	Brew bar open
		complete by	installation	open	open		
		EOD					

Facilities/Utilities

The facilities should include water/drain and power in all areas, as needed in the floor layout. Exact details of utilities will be listed in the Event Supply List and Facility Memos by WCE. The facility must have access to wired high-speed internet connections at a minimum speed of 18 Mbps for live streaming. All these utilities and consumption need to be provided by the host, at no cost to WCE.

Water and Milk

The venue must allow the use of sponsored water and milk to be brought in for the event. If a surcharge is required then the host must cover the fees.

Build

The host is responsible for coordinating a professional show builder to plan the designated areas described under "Floor Layout." All structure, rigging, walls, carpet, tables, chairs, furniture and furnishings for the main stage and competition-related operation areas, are to be provided and paid by the host, as described in the Event Supply List and Facilities Memos. WCE review and approve all such production elements for final approval. WCE may hire and/or pay for any extra needed support in the case of any additional space, extra production, or build features that are not described in the Event Supply List or Facilities Memos by 2 months prior to the event date.

Audio / Visual

An Audio/Visual crew selected and hired by WCE will have exclusive access to produce live video footage and sound for the duration of the competition. The WCE will own all rights to any intellectual property from the event, including recordings and broadcast of the live footage.

Sponsorship

The host and WCE will work closely to plan the sponsorship recognition areas of the trade show, as well as online promotions, to avoid conflicts or confusion with event sponsorships and the recognition areas for the event sponsors. The host will not have any right or responsibility to sell sponsorships for WCE. WCE will maintain all rights to manage all sponsorships, recognition, and signage related to the areas identified in the "Floor Layout" or related to the competition brand. The host will only be responsible for the sponsorship pertaining to its trade show.

Themes and Signage

WCE will design an artistic theme for the event and carry out some direct promotions leading up to the event. WCE will design and approve the main artwork for the event stage signage. The host will cover the costs of printing, rigging, hanging and any special placement of these signs on the exterior and interior of the facility and around areas of event activity as directed by WCE. WCE must approve any designs or text produced by or for the host that relate to the event theme or mention the event.

Additional Resources

WCE will require access to the facility three days prior to the start of the competition activities for production build, workshops, or meetings. The facility should be ready for these activities and equipped with the items as required on the Event Supply List and Facility Memos, and as described in the Event Schedule section. The host will be required to provide staff to set-up, break down, and clean the area on a daily and as-needed basis. The WCE may also require an additional 1-2 rooms for meetings and/or reasonable additional floor space for specific event features. The final layout to be determined a minimum of 6 months prior to the event date.

Date and Location

The WCE event can be held in conjunction with a coffee or food industry related conference, trade show or exhibition. The event would ideally take place between April and November. The event should be located in an official exhibition center or major venue site within the host city.

Public Access & Attendance Fees

The host's trade show must be open and free to all event competitors, coaches, judges, and volunteers, and the staff of WCE. Free public access into the WCE event is highly recommended.

Online Registration

WCE highly recommends an online registration system for the host trade show. Any registration system should accommodate both advance and on-site registration for all WCE complimentary passes (approximately 250 passes).

Host City Profile

The host city should be a major metropolitan city with an international airport (with major airlines) no more than 100 miles from the event site. The host city and surrounding areas should include areas of interest to the event attendees. Public transportation should be readily available as well as lodging within reasonable proximity to the event. A minimum of 3 mid-range service business hotels with capacity greater than 300 rooms each should be situated at no more than 5 miles from the event site

Planning Schedule

WCE will require a minimum of two (2) in-person, planning meetings that may involve on-site reviews of the event facility. The meetings should be scheduled at approximately 10 months, and 4 months prior to the event. The host will reimburse the airfare and lodging expenses of up to 3 WCE representatives to the host city for the planning meetings (up to 4 days, or total 12 hotel room nights). WCE requires the host to provide an event-planning document, including a timeline, to be submitted with the host bid proposal.

Staff Support

WCE will require all event production vendors or contractors to be confirmed no later than 6 months prior to the event date. WCE requires the host to provide a support team to liaise with WCE for the duration of the event planning process. Staff should be available to manage the host's event website, and a contact person should be provided to answer questions related directly to the host's event (exhibitor information, transportation, registration, etc). The host must also provide adequate security staff on-site for specific areas around the competition stage and designated support staff to liaise with and assist WCE staff throughout the event.

Lodging

The host city should have a variety of lodging options for the event. The host should provide a housing agent service for the event (free of charge), or allow WCE to contract a housing agent directly. The host will coordinate promotion of the event hotels on the host's website. WCE will need an allocation of approximately 30 rooms, paid for by the host, for use by WCE designated guests. The main WCE hotel should be 3-star or more and have access to free high-speed wireless internet. The duration of the guest stays may vary but a maximum of 180 room nights will be paid by the host.

Transportation

Daily shuttles may need to be provided by the Host from the event hotels to the event, for all the event attendees. The shuttle schedules should coordinate with WCE scheduled activities. Parking and public transportation should be easily accessible to all attendees.

Promotion of the Conference

The Host event should be promoted by press releases, social media, fliers, and other marketing materials, leading up to the event. All marketing materials should reflect WCE's participation in the event and are subject to prior written approval by WCE.

Financial Contribution

The host should be prepared financially to support the facility requirements and build-out of the WCE stage area, rooms, and supplies and all other areas detailed in this document. A more complete breakdown of responsibility can be budgeted according to the Event Supply List and Facility Memos. The host should be prepared to offer tax-filing support to WCE, when applicable.

Insurance & Licensing

The Host is responsible to secure and pay for all liability insurance as required by WCE for the event and music or other licensing rights for any activities during the event. Host must add WCE as additional insured in the insurance policy for the event.

Review Process

The WCE Advisory Board will review all the submissions for hosting the 2019World Barista Championship. Submissions will be reviewed in consideration of the host's experience with conferences and exhibitions and ability to meet the requirements in this document. The host city will be considered for its areas of attraction, receptiveness for the event, and benefit to the WCE's global representation and outreach.

Page 6 of 7 Version: April 7, 2017

Submissions

All submissions should be sent as PDF documents. The deadline for proposals is June 1, 2017. Please make sure the submissions include the following:

Name of Main Contact
Name of Conference
Executive Summary on the Conference
Proposed Location and Venue
Benefits of partnering with Host Conference
Information and Benefits of Host City
Proposed Budget
Financial Statements
Proposal for Planning Schedule

Please send submissions to proposals@worldcoffeeevents.org before the deadline date.

Page 7 of 7 Version: April 7, 2017

^{**} Please note this competition hosting can be paired with other competitions also managed by WCE. Some terms or requirements can be shared in the case of multiple competitions in one location. Please contact proposals@worldcoffeeevents.org for any inquiries.